

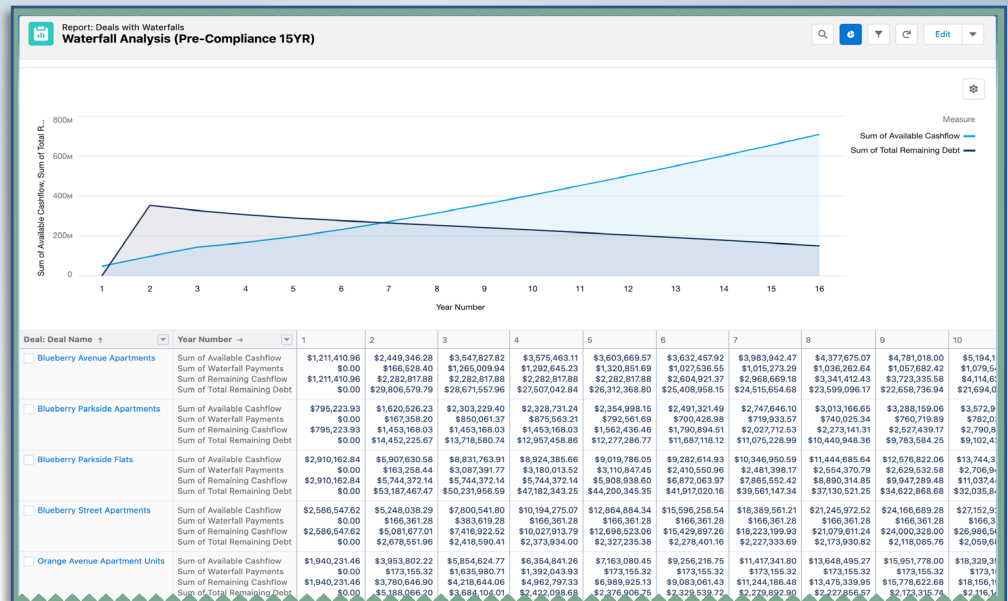
Introducing **FinancialWaterfall** by AvachaTech, the new trend-setting multifamily finance tool built on the Salesforce platform.

With **FinancialWaterfall**, you can:

- Track all your financial waterfall projections, as well as the Deal's loan, bond, reserve, and capital account balances
- Use Salesforce's robust reporting engine to analyze and summarize any deal point
- Track agreements, agreement terms, and the status of every deal from pipeline through preservation.

To learn more, email us at info@avachatech.net.

View and analyze the waterfall projections for all your deals at once



Quickly and easily drill down into a particular deal and immediately see the current waterfall account balances

The interface shows a deal overview for **Painted Avenue Flats** with details like Type (New Construction), Status (Pipeline), and Address (104 Painted Circle, Minneapolis, MN 55385). The **Waterfall Items** section is highlighted, showing a list of reserve accounts, project fees, bonds, and loans.

Deal: Painted Avenue Flats

Type: New Construction | Status: Pipeline | Placed in Service Date: | Number of Units: 185

Key Fields

- Deal Name: Painted Avenue Flats
- Property Address: 104 Painted Circle, Minneapolis, MN 55385
- Type: New Construction
- Anticipated Completion Date: 6/1/2021
- Compliance Period (Years): 15

Waterfall Items

Reserve Accounts (2)

Reserve Account Name	Type	Current Account Balance	Priority
Replacement Reserve Account	Replacement Reserve	\$119,587	1
Operating Reserve	Operating Reserve	\$279,269	2

Project Fees (3)

Project Fee Name	Fee Type	Annual Fee Amount	Total Payments
Asset Management Fee	Asset Management Fee	\$5,000	\$0.00
Bond Fee	Bond Fee	\$5,000	\$0.00
Compliance Fee	Compliance Monitoring Fee	\$10,000	\$0.00

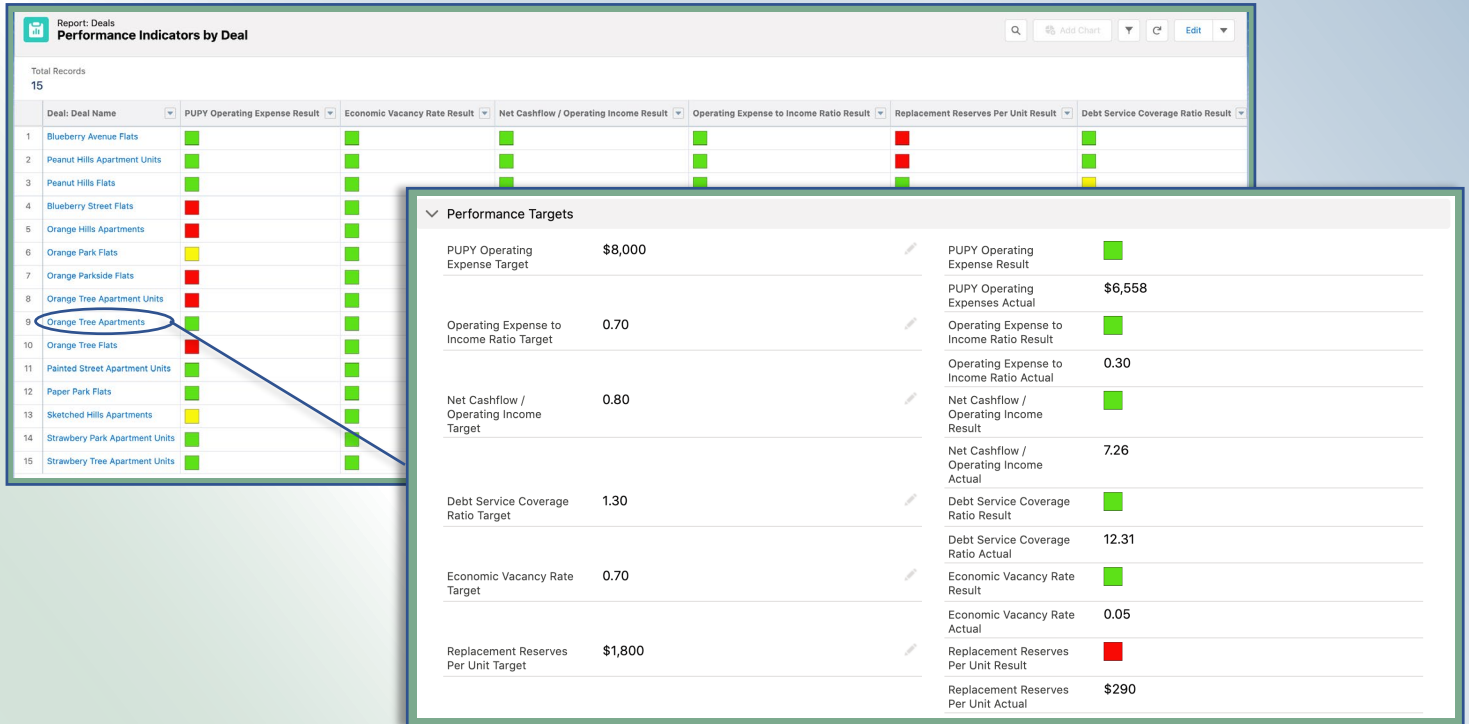
Bonds (1)

Bond Name	Bond Series Number	Bond Amount	Current Bond Balance
State Bond	166-2036-594	\$41,800,000.00	\$41,800,000.00

Loans (3)

Loan Name	Loan Amount	Remaining Loan Amount	Priority
Conventional Loan	\$2,533,944.00	\$2,533,944.00	1
Deferred Developer Fee	\$6,972,317.00	\$6,972,317.00	2
RRI Loan	\$20,525,528.00	\$20,525,528.00	3

Review the performance metrics for all deals or drill into a particular deal to see the details



Use Salesforce's reporting engine to analyze any project variable, such as project costs over time, as shown here:

